

Sports Videography Intern:

If you have a passion for visual storytelling and enjoy creating/editing videos that capture the essence of the of our company, then this internship is for YOU!

Strive For Perfection Athletics is an energetic, fun company that provides a hands-on learning experience, which prepares the intern for a career in Sports Media. The videographer Intern is responsible for producing digital media content for Strive For Perfection Athletics and our clients, which will increase brand recognition, promote future events, and grow social media following. The Intern will produce high quality sportscasts, feature videos and promotional videos, which will be posted to multiple social media platforms and websites.

Job Responsibilities:

- Film interviews, highlights, and B-roll at baseball tournaments/promotional events
- Edit footage and help write scripts for sportscasts, stories, and promo videos
- Post videos to YouTube, Facebook, Twitter, and Instagram
- Design graphics and lower thirds for video as well as work with green screen graphics
- Archive and organize footage
- Assist with creation and execution of video projects by working with Media Director

Job Requirements:

- Time management in order to complete assignments on time
- Proficient in Premier Pro, Lightroom and others in the Adobe Suite
- Proficient with Microsoft Office, Dropbox, and Google Drive
- Experience and understanding the use of DSLR cameras for videography and photography content
- Availability on the weekends is a MUST
- Plans to study broadcasting, communications, or film/film editing

Personal Requirements

- Punctual and self-motivating
- Must be comfortable working independently as well as in a team setting.
- Excellent verbal/communication
- Knowledge of baseball is a plus

Time Period

This is an Unpaid Internship. Internship will span over a semester of college and involves about 600 hours (Can be flexible based on needs)

Hours

We can offer flexible hours during the week. They can either be full or partial days and either a full week or just a few days per week. Weekend availability is a must. You will be expected to work weekends capturing footage, conducting interviews, and creating video packages.

Job Type: Internship

Education:

- High school or equivalent (Preferred)

Sports Photography Intern:

Job Summary:

We are looking for one Photo Production Intern to join our team. The video storyteller/photographer intern should come equipped with high ideals on the power of good visual journalism, an understanding of journalistic ethics and a willingness to put in the time and effort to build on the skills you bring. This internship requires that you have a good understanding of the visual storytelling process and have demonstrated that through your portfolio submission.

Job Description

- Shoot at events, podcasts, vlogs, and any other company-based activities
- Work with our team to meet the end of the month deadlines Assist with the movement of physical products through the studio
- Steam clothing/apparel as needed.
- Maintain an organized and tidy studio.
- Be a self-starter and able to look at what needs to be done and move forward
- Ensure product is handled to the highest quality standards
- Style equipment and apparel according to company standard
- Facilitate product prep and distribution

Job Requirements:

- Pursuing a degree in Photography, Digital Media, or previous experience
- Regularly required to stand; walk; use hands to finger, handle, or feel and reach with hands and arms. Be able to frequently lift and/or move up to 25 pounds. Specific vision abilities required by this job include close vision, distance vision, color vision, peripheral vision, depth perception and ability to adjust focus
- Basic understanding of Mac OS and Canon cameras and photo editing software
- Excellent organizational skills
- Proven ability to work quickly and effectively with very strong attention to detail
- Proactive and able to show initiative and ideas
- Excellent timekeeping and ability to meet deadlines
- Excellent verbal and written communication skills as well as excellent interpersonal skills
- Works well with deadlines & metrics
- Contributes and works well within teams

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Education:

- High school or equivalent (Preferred)

Non-Profit Fundraising Management Intern:

Job Summary:

This is a great opportunity for a student interested in a career in fundraising, marketing, communications, public relations, or events. The ideal candidate will possess either the knowledge or willingness to learn to fundraise and execute the campaign finance plan in conjunction with the candidate, finance director, and senior staff.

Job Description:

- Assist with scheduling meetings, preparing meeting materials, recording notes, and presentations
- Support administrative needs, including filing, data entry, and research
- Enter/track/modify information in the database
- Review recent database entries and report in related documents
- Assist with building emails through Marketing Cloud and uploading send lists
- Input cases for development of Campaign related materials
- Perform daily data hygiene checks and correct erroneous records
- Attend team meetings
- Assist in keeping Campaign documents updated and accessible
- Support the team with wealth screenings and data entry
- Organize and prioritize work lists
- Assist with special event planning and execution
- Thank donors for gifts via letters and handwritten notes

Job Requirements:

- Background in event planning
- Strong computer knowledge with ability to enter data, work with reports and queries, etc.
- Comfortable using Microsoft Office
- Excellent writing, editing, proofreading, and research skills.
- Interest in fundraising
- Knowledge of financial terms.
- Ability to maintain confidentiality and use discretion

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Event Marketing Intern:

Job Description:

We are looking for an enthusiastic marketing intern to join our marketing department and provide creative ideas to help achieve our goals. You will have administrative duties in developing and implementing marketing strategies.

As a marketing intern, you will collaborate with our marketing and advertising team in all stages of marketing campaigns. Your insightful contribution will help develop, expand, and maintain our marketing channels.

This internship will help you acquire marketing skills and provide you with knowledge of various marketing strategies. Ultimately, you will gain broad experience in marketing and should be prepared to enter any fast-paced work environment.

Job Responsibilities

- Collect quantitative and qualitative data from marketing campaigns
- Perform market analysis and research on competition
- Support the marketing team in daily administrative tasks
- Assist in marketing and advertising promotional activities (e.g., social media, direct mail, and web)
- Prepare promotional presentations
- Help distribute marketing materials
- Manage and update company database and customer relationship management systems (CRM)
- Help organize marketing events

Job Requirements

- Familiarity with social media strategies and platforms
- Flexible work schedule
- Ability to multitask and take initiative
- Hardworking and dedicated outlook
- Experience with content creation a plus, even if not professionally
- Ability to take direction and absorb information quickly
- Excellent verbal and written communication skills
- Outstanding multitasking abilities
- Must have a passion for marketing
- Strong desire to learn along with professional drive.
- Solid understanding of different marketing techniques

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Operations and Management Intern:

Job Summary

Under the direct supervision and mentorship of the leadership team, Strive For Perfection Athletics] Interns will learn how to operate tournaments through their active involvement with all aspects of tournament operations, from course setup to course breakdown. The internship will provide direct hands-on training and require extensive travel every weekend across the country.

Job Requirements

- Pursuing a degree in Business/Sports Management/Marketing or other related fields
- This is an unpaid internship, and you must receive at least one (1) credit for the onsite experience from an accredited College/University.
- Must be within good standing of your College/University

Job Responsibilities

- Provide extensive customer service to all players and families
- Tournament set-up and preparation includes, but not limited to marking golf courses, tee and hole locations, scoreboard set-up, utility set-up
- Starting and scoring of players, on course rules officiating, pace of play management
- Sales and Marketing of Tour and Upcoming Tournaments
- Other duties assigned by management

Experience/Skills

- Knowledge of golf (Preferred)
- Ability to Multitask in a Faced-Paced Environment
- Excellent communication/writing skills
- Attention to detail
- Goal oriented
- Result driven

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Community Relations Intern:

Job Summary

The ideal candidate will assist in creating successful relationships with students and universities across the country. While managing the recruitment and promotion of our associate classes. Plans and executes community relations activities including event planning, execution and tracking, market sponsorship activation, philanthropy, grant-making, and employee engagement programs.

Job Requirements

- Pursuing a degree in Business/Sports Management/Marketing or other related fields
- This is an unpaid internship, and you must receive at least one (1) credit for the onsite experience from an accredited College/University.
- Must be within good standing of your College/University

Job Responsibilities

- Remain in constant contact with college advisers, students, and department heads
- Manage all social media outlets
- Assist the Manager of Recruitment and Organizational Development in outreach strategies and outings
- Creatively promote our associate program through multiple outlets

Experience/Skills

- Business/Marketing experience preferred
- Ability to Multitask in a Faced-Paced Environment
- Excellent communication/writing skills
- Attention to detail
- Knowledge of Microsoft office
- Goal oriented
- Result driven

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Sports Media Intern:

Job Summary

The Social Media intern is an amazing opportunity for a creative, competent, and confident rising star to work on social content for [insert company here]. Our content lives on platforms including Instagram, TikTok, YouTube, Facebook, and Twitter. This role designs and executes projects under the direction of the CEO, according to the social media strategy.

Job Description

- Create custom content following all brand guidelines
- Repurpose/rework existing artwork into different formats
- Work across departments to gather assets as needed
- Participate in meetings and conversations to get briefs or other necessary background to create designs
- Participate in analytics meetings to gain insights for creating assets
- Participate in brainstorm meetings to contribute to strategies and ideation
- Pull references and files
- Assist on projects for the rest of the social media creative team
- Manage/organize raw media and finished assets for storage and back up

Job Requirements:

- Pursuing a bachelor's degree, preferably in Design, Animation, Illustration, or related field from an accredited university
- Proficient skills in Photoshop, Illustrator, After Effects and other tools
- Ability to clearly present concepts, and execute projects from start to finish
- Ability to take direction, follow up, and follow through with projects
- Can handle a very fast paced environment with last minute changes
- Technical knowledge of social media platforms, specs
- Extremely Organized
- Excellent Attention to Detail
- Excellent time management skills to adhere to strict deadlines
- Great communication skills
- Experience working as a team and ability to contribute and fulfill collaborative projects
- Willingness to learn new tech and organizational systems
- Knowledge of delivery file formats for social (mov, mp4, adobe suite files ai. psd)
- Fluency and passion for social media platforms preferred

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Website Management Intern:

Job Summary:

We are looking for an intern web developer who will be responsible for developing and/or designing websites for our company. You will be working to create, maintain, and update our websites. Intern will assist with mapping website builds and be responsible for building professional-quality websites for clients and partners with modest budgets. Additional responsibilities may include any ad hoc tasks assigned by leadership of [insert company name].

Job Description

- The development and editing of websites with eye-catching designs
- Design and develop graphics
- Collaborating with other departments and team members and brainstorming subjects for creative content
- Website and software application designing, building, or maintaining.
- Using scripting or authoring languages, management tools, content creation tools, applications, and digital media.
- Conferring with teams to resolve conflicts, prioritize needs, develop content criteria, or choose solutions.
- Directing or performing Website updates.
- Developing or validating test routines and schedules to ensure that test cases mimic external interfaces and address all browser and device types.
- Editing, writing, or designing Website content, and directing team members who produce content.
- Maintaining an understanding of the latest Web applications and programming practices through education, study, and participation in conferences, workshops, and groups.
- Back up files from Web sites to local directories for recovery.
- Evaluating code to ensure it meets industry standards, is valid, is properly structured, and is compatible with browsers, devices, or operating systems.

Job Requirements

- You're a person who builds websites for a side hustle or hobby, but wants exposure to a corporate environment
- Solid knowledge and experience in programming applications.
- Proficient in JavaScript, HTML, CSS.
- Proficient in My SQL.
- Dedicated team player.
- Ability to thrive in a fast-paced environment.
- Able to develop ideas and processes and clearly express them
- Experience with Adobe Flash and/or Photoshop

- Experience with Wix, and/or Squarespace

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Broadcast/Media Intern:

Job Summary

Assist in creating all aspects of marketing, promotion, and administrative work for Strive For Perfection Athletics. The ideal candidate will also have a proven track record of completing projects efficiently, be detail-oriented, and possess the ability to think outside-the-box to support and fulfill the strategic objectives of a highly cross-functional organization.

Job Qualifications

- Pursuing a degree in Business/Sports Management/Marketing or other related fields
- This is an unpaid internship, and you must receive at least one (1) credit for the onsite experience from an accredited College/University.
- Must be within good standing of your College/University

Job Responsibilities

- Shoot and edit video for features, marketing, and social media
- Communicate with the digital marketing manager
- Plan out months of video coverage and create personal deadlines
- Help with graphic/motion content for website, social media, constant contact, etc.

Job Requirements

- Proficient in Adobe Creative Cloud
- Preferred experience in Adobe After Effects and Premier Pro
- Understanding of motion graphic editing
- Quick response time and turnaround
- Detail oriented
- Responsible and organized

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Partnership and Sales Intern:

Job Summary

Responsible for Academy Partnership research, outreach, and sales close. Will continue to prospect and find new academy partners and will reach out to them to determine if good fit.

Job Requirements

- Pursuing a degree in Business/Sports Management/Marketing
- This is an unpaid internship, and you must receive at least one (1) credit for the onsite experience from an accredited College/University.

Job Responsibilities

- Researching Academies, Junior Programs, and Junior Instructors in assigned states.
- Calling these Junior Academies to speak with Directors, coaches, etc. You will speak to them about HJGT, gather information on their program, go over the partnership program, and try to set up a phone call with Academy Partnership Manager to close the sale. If they do not answer, you will leave a message and email them. Ultimate goal is to find out if good fit. If they are, get them over to the Academy Partnerships Manager.
- You will continue to follow up with academies and have calls scheduled constantly. Will work on an Eastern state in the morning and the Western states in afternoon. You will set up follow up calls, to continue to reach out to the academies. 50-75 calls should be made a day.
- When academies join on as partners, get them set up in the portal, get logo put on website, get info on where to send banner. Send our logo to them to get on their website.
- Responsible for growing the tour through increased membership and tournament registrations of the academy partners.
- Other duties as needed

Experience/Skills

- Business/Marketing experience preferred
- Excellent communication skills
- Attention to detail
- Knowledge of Microsoft office
- Goal oriented
- Result driven

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Job Type: Internship

Education:

- High school or equivalent (Preferred)

Sales Intern

Job Description

We are searching for a committed, deadline-driven sales intern to join our excellent sales team. The sales intern will complete all tasks assigned by the manager, which may include conducting market research, identifying business opportunities, managing email campaigns, generating sales leads, making cold calls, participating in meetings, and assisting the Sales department wherever possible. You should be able to take instruction, but also work unsupervised when required.

To be successful as a sales intern, you should be willing to learn as much about the company as possible and be able to spot opportunities that have been overlooked by others. Outstanding sales interns are problem solvers who know the value of building lasting, professional relationships with clients.

Job Responsibilities:

- Working closely with the manager or assigned staff member and completing all allocated tasks.
- Conducting desktop research or gathering information through surveys or by speaking to clients and staff.
- Attending and participating in meetings, workshops, events, and exhibitions.
- Liaising with clients, vendors, and suppliers on behalf of the company's managers.
- Updating documents and sales records.
- Reviewing sales performance against sales targets.
- Observing and carrying out sales processes.
- Identifying potential weaknesses and offering improvement suggestions.
- Assisting managers with negotiations.
- Keeping a log of everything learned and delivering presentations to staff and other stakeholders.

Job Requirements:

- Pursuing a degree in marketing, business or similar field may be required.
- Driver's license may be required.
- Strong self-motivation.
- Ability to work alone or as part of a team.
- Proficiency in a foreign language would be advantageous.
- Ability to cope with rejection.
- Ability to remain calm in fast-paced environments.
- Superb interpersonal skills.
- A professional appearance.

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Education:

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